







## Today, Philips is a leading health technology company focused on improving people's health

Connected













#### **Innovation & Strategy**

Design

**Chief Technology Office** organization

Strategy, Mergers & Acquisitions, Partnerships

Sustainability

Intellectual Property & Standards

**Product Engineering** Organization

Idea to Market Excellence **Technical Expert Group** 

**Innovation Services** 

























**Philips** 



### Global healthcare challenges





Growing and aging population



Rising chronic diseases



Spiraling costs



Too little access



Too little capacity

Innovation for personalized health, better outcomes, higher efficiency

### Trends connected to health technologies





Consumers increasingly engaged in their health



Transition to value-based healthcare



Care shifting to lower-cost settings



Provider and payer landscape consolidating



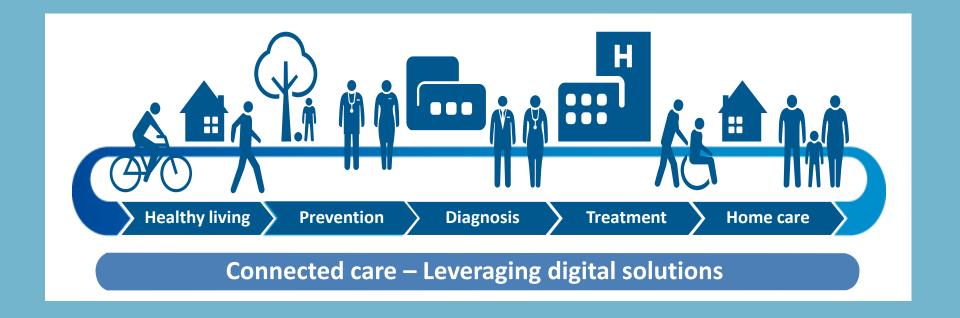
Precision diagnostics & personalized therapies



Integrated technology;
Data-driven care

# The Health Continuum is guiding our strategy







### Digital solutions for integrated, continuous care

Delivering clinically rich healthcare informatics across the enterprise

#### Cloud **Internet of Things** Artificial Intelligence

Conversational interfaces Micro-systems Robotics Autonomous systems

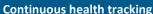












**Advanced visualization** 

**Context-aware patient monitoring** 



**Home monitoring** 





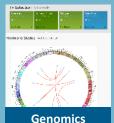




Image-guided therapy

Computational pathology

Opportunity to gain deeper, denser and more longitudinal insights than ever before

### The Data Explosion in Healthcare







Pattern recognition in aggregated data sets – across a population



#### **Deep data**

From anatomy to cells and molecules



Wide (longitudinal) data

Continuous monitoring over time





Artificial Intelligence can augment healthcare providers to deliver high-quality care and increase operational efficiency

- Finding patterns in large amounts of data that are too complex for a human to detect
- Enabling experts to create hypotheses by adding clinical and domain knowledge
- Allowing for timely interventions using predictive analytics, after critical validation

#### **Challenges in implementation:**

- Availability of complete & trustworthy data sets
- Concerns about privacy legal & ethical challenges
- Confidence in outcomes Al literacy, education
- Technology challenges 'black box', transparency

### AI & Data Science will be a key enabler for Care Everywhere





Precision medicine and personalized treatment enabled by smart algorithms



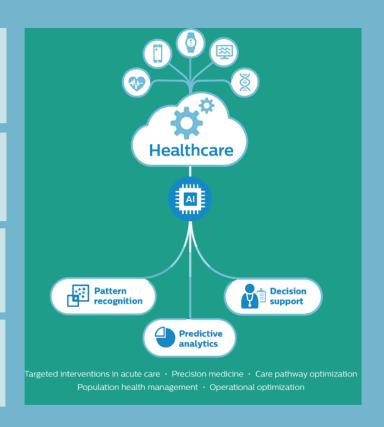
**Transition to value-based care** through analytics and pathway optimization



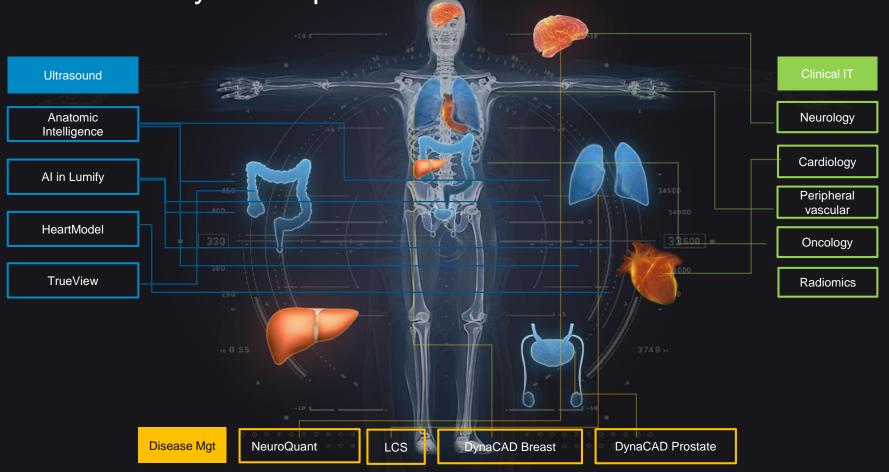
Digital Platforms for data-driven solutions across the care continuum



Networked care patient engagement & coaching via portals & apps

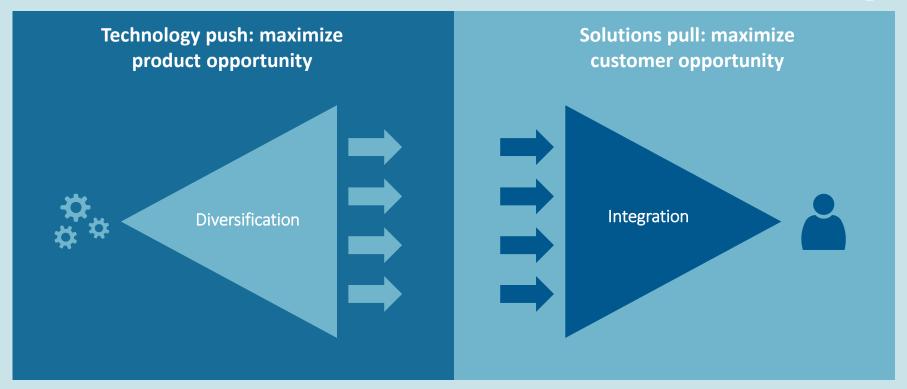


### Al is already in Philips Commercial Products/Solutions



## Moving from products to solutions is transformative





It is only a solution if it addresses the customer KPI's: becoming an outcomes company



## Innovative value-added, integrated solutions



Developed to better meet customer needs and capture greater value

#### Packaged suite of systems, smart devices, software and service

Image-guided therapy solutions



Image-guide therapy systems



**Smart catheters** 



Disease-specific navigation software



Cath lab management, services, consulting

Early warning of patient deterioration<sup>1</sup>





Cableless measurements, biosensors



IntelliVue Guardian software



Integration, services, consulting

Respiratory Drug
Management



I-neb Adaptive Aerosol Delivery



Drug-specific Aerosol Delivery



i-Neb Insight



Drug Adherence Management System







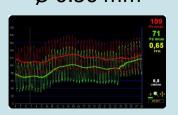
### **Smart Catheters**

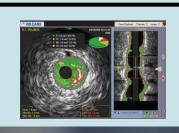


### Coronary diseases



Fractional Flow Reserve (FFR) Ø 0.36 mm







Intravascular ultrasound (IVUS)
Ø 1.0 mm

Ablation Ø 2.0 mm

Electrophysiology

Ø 1.2 mm

Arrhythmia



Structural heart diseases

Intracardiac ultrasound (ICE) Ø 3 mm



# Today's smart catheters



Obsolete technologies

**Analog instruments** 

Point solutions



# Next generation smart catheters



State-of-the-art technologies

Digitization at the tip

Open technology platforms

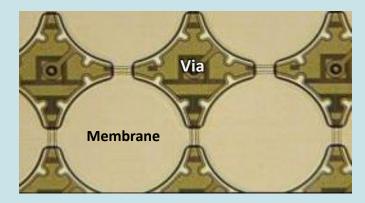


### Live 3D ultrasound image with CMUT



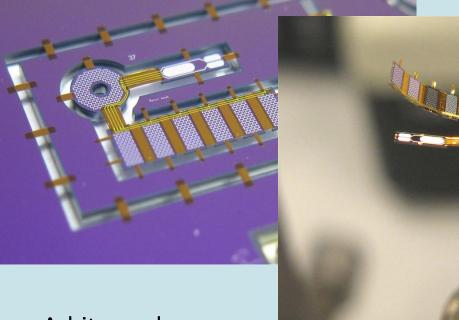


- Monolithic integrated CMUT–on-ASIC
- Test array 6×6 mm with 2000 individual elements
- Each element 
   ⇔ one membrane and has it's own transmit and receive circuit



## Flex-to-Rigid (F2R) Platform





Arbitrary shapes

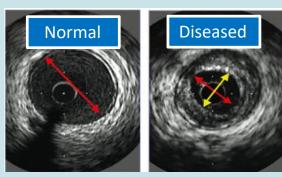
- Extremely flexible
- Miniaturization platform
- Supported by a roadmap

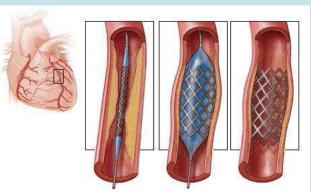
## IVUS: <u>Intravascular ultrasound</u>

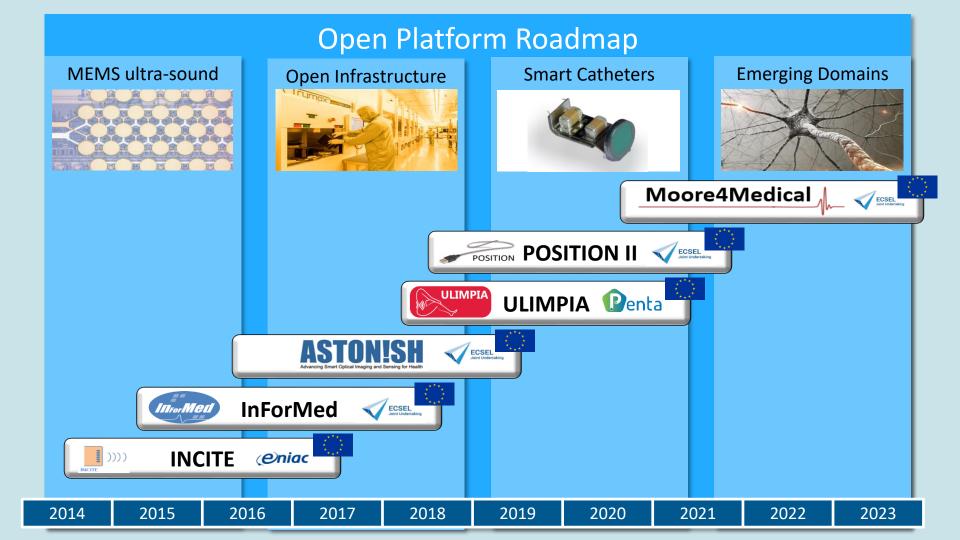




#### IVUS for stent sizing & deployment verification



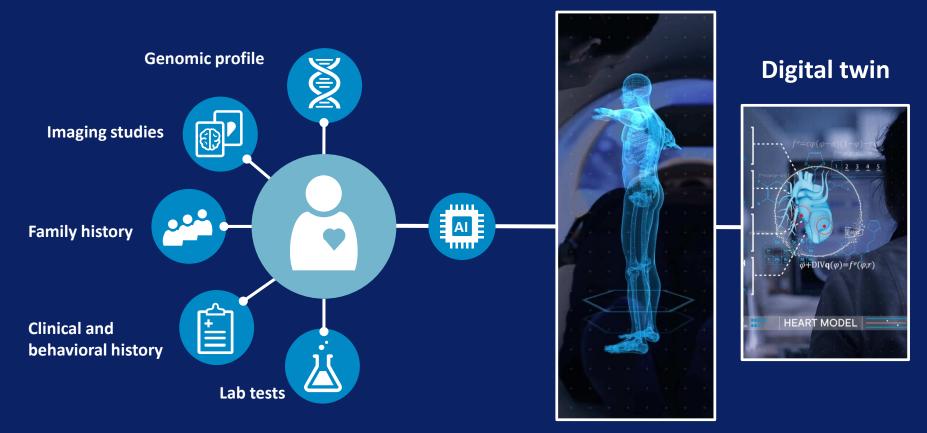






### Full patient context: longitudinal data and models





# Summary – Innovations enabled by digital technologies





Transition to value-based care through analytics and pathway optimization

Precision medicine and personalized treatment enabled by smart algorithms





Digital Platforms for data-driven solutions across the care continuum

Networked care
with active patient
engagement & coaching with
integrated portals & apps



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